

Message Text

LIMITED OFFICIAL USE

PAGE 01 ABIDJA 05120 181458Z

51

ACTION COME-00

INFO OCT-01 AF-06 ISO-00 EB-07 /014 W

----- 083202

P 180833Z JUN 75

FM AMEMBASSY ABIDJAN

TO SECSTATE WASHDC PRIORITY 3813

LIMITED OFFICIAL USE ABIDJAN 5120

DEPARTMENT PASS USDOC MEPD

E.O. 11652: N/A

TAGS: BEXP, IV

SUBJECT: TAABO HYDROELECTRIC PROJECT

REF: A) ABIDJAN 4918, B) STATE 117804, C) STATE 131593

1. ROBERT DOWELL, DRAVO REPRESENTATIVE, MET WITH DCM TO DISCUSS LATEST DEVELOPMENTS REGARDING TAABO HYDROELECTRIC PROJECT. HE SHOWED DCM TELEGRAM FROM DRAVO TO AKOTO YAO, PRESIDENT/DIRECTOR GENERAL OF AVB (CLIENT), FROM C. E. BURTCH, VICE PRESIDENT OF DRAVO CORPORATION:

QTE A. DRAVO CORPORATION WISHES TO REAFFIRM ITS STRONG AND CONTINUING INTEREST IN THE TAABO PROJECT.

B. DRAVO WOULD LIKE TO ENTER INTO DISCUSSIONS WITH THE AVB, THE TENDER COMMISSION AND AVB'S CONSULTING ENGINEERS TO PRESENT NEW REVISIONS TO OUR PROPOSAL, AND ARE PREPARED TO SEND A DELEGATION TO ABIDJAN FOR THIS PURPOSE.

C. WE ARE AVAILABLE FOR THESE DISCUSSIONS IF THE AVB WILL SELECT A TIME AND DATE AND ADVISE US. UNQTE

2. DOWELL POINTED OUT THAT MAJOR CHANGE IN DRAVO POSITION IS AGREEMENT TO ENTER INTO DISCUSSION WITH KAISER ENGINEERING, "AVB'S CONSULTING ENGINEERS." IMPLICIT IN THIS SHIFT IN DRAVO'S POSITION IS DROPPING OF "CHARGE" BY DRAVO THAT "IT IS UNETHICAL
LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 02 ABIDJA 05120 181458Z

FOR KAISER TO WEAR TWO HATS: CONSULTING ENGINEER AND POTENTIAL

CONSTRUCTION CONTRACTOR" (SEE PARA 4, REFTEL A).

3. ACCORDING TO DOWELL, DISCUSSIONS WITH FRANCO-ITALIAN CONSORTIUM (GET) CENTER ONLY ON QUESTION OF REDUCTION OF ITS FIXED-PRICE BID. DOWELL EXPECTS BY END OF WEEK TO HAVE AN INDICATION FROM THE AVB WHETHER IT IS WILLING TO PURSUE THE "COST REIMBURSABLE WITH TARGET FEE" APPROACH. IF SO, DRAVO WOULD BE PREPARED TO SEND A NEGOTIATING TEAM TO ABIDJAN WITHIN A FEW DAYS.

4. COMMENT: DOWELL SAID THAT THERE ARE RUMORS THAT THE AVB NEEDED VIRTUAL AGREEMENT ON, IF NOT ACTUAL AWARDING OF, TP-I CONTRACT BY END OF JUNE IN ORDER TO MEET TIGHT CONSTRUCTION SCHEDULE. SEVERAL QUESTIONS REMAIN, INTER ALIA: WILL GET REDUCE ITS FIXED-PRICE BID SUFFICIENTLY TO SATISFY AVB AND THEREFORE OBTAIN CONTRACT, IF NOT, WILL AVB OPEN "COST REIMBURSABLE WITH TARGET FEE" TNER TO ALL COMERS OR RESTRICT IT TO DRAVO AND IMPREGILIO? DRAVO WOULD MUCH PREFER LATTER.
SMITH

LIMITED OFFICIAL USE

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 18 JUN 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: greeneet
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975ABIDJA05120
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D750212-0425
From: ABIDJAN
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1975/newtext/t19750636/aaaabgug.tel
Line Count: 80
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION COME
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: 75 ABIDJAN 4918, 75 STATE 117804, 75 STATE 131593
Review Action: RELEASED, APPROVED
Review Authority: greeneet
Review Comment: n/a
Review Content Flags:
Review Date: 26 AUG 2003
Review Event:
Review Exemptions: n/a
Review History: RELEASED <26 AUG 2003 by CunninFX>; APPROVED <11 DEC 2003 by greeneet>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
06 JUL 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: TAABO HYDROELECTRIC PROJECT
TAGS: BEXP, IV
To: STATE
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 06 JUL 2006